

Public Stats™ Transaction Report

Prepared: 1/18/2008 12:19:02 PM (PST)

Seller Details		Source Data	
Seller Name:	J. Jill Group, Inc., The	Purchaser Name:	Talbots, Inc., The
Business Description:	Retailer of Women's Apparel, Including Accessories and Footwear	Filing Type:	10-K
SIC:	5621 Women's Clothing Stores	Filing Date:	3/10/2005
NAICS:	448120 Women's Clothing Stores	CIK Code:	0000912263
Sale Location:	Quincy, MA, United States		

Income Data		Asset Data		Transaction Data	
Data is "Latest Full Year" Reported	Yes	Data is "Latest Full Year" Reported	Yes	Date of Sale:	2/5/2006
Data is Restated (see Notes for any explanation)	No	Data is "Purchase Price Allocation agreed upon by Buyer and Seller"	No	Market Value of Invested Capital*:	\$517,000,000
Income Statement Date	12/31/2004	Balance Sheet Date	9/24/2005	Debt Assumed:	N/A
Net Sales	\$434,867,000	Cash Equivalents	\$17,648,000	Employment Agreement Value:	N/A
COGS	<u>\$278,410,000</u>	Trade Receivables	\$10,120,000	Noncompete Value:	N/A
Gross Profit	<u>\$156,457,000</u>	Inventory	\$43,221,000	Amount of Down Payment:	\$517,000,000
Noncash Charges	<u>\$18,663,000</u>	Total Current Assets	\$135,559,000	Stock or Asset Sale:	Stock
Total Operating Expenses	<u>\$141,121,000</u>	Fixed Assets	\$145,519,000	Company Type:	C Corporation
Operating Profit	\$15,336,000	Intangibles	\$0	Was there an Employment/Consulting Agreement?	No
Interest Expenses	<u>\$1,050,000</u>	Total Assets	<u>\$287,570,000</u>	*Includes noncompete value and interest-bearing debt; excludes real estate, employment/consulting agreement values, and all contingent payments.	
EBT	\$15,002,000	Long-term Liabilities	\$66,629,000		
Taxes	<u>\$6,296,000</u>	Total Liabilities	<u>\$122,859,000</u>		
Net Income	<u>\$8,706,000</u>	Stockholder's Equity	<u>\$164,711,000</u>		

Additional Transaction Information	
Terms:	
Consideration: Cash in the amount of \$517,000,000.	
Additional Notes:	
EBT includes Interest Income of \$716,000.	
<p>The J. Jill Group, Inc. is a multi-channel specialty retailer of women's apparel, including accessories and footwear. Their apparel is designed to appeal to active, affluent women age 35 and older. They market their products through retail stores, catalogs and their website jjill.com. In their early years, they were a multi-brand single channel market sourced retailer. They subsequently changed their strategic direction to focus their efforts on becoming a single brand multi-channel private label retailer. In September 1999, they launched jjill.com and in November 1999, they opened their first retail store. They currently have two reportable business segments, retail and direct. Each segment is separately managed and utilizes distinct distribution, marketing and inventory management strategies. The retail segment markets merchandise through retail stores. The direct segment markets merchandise through catalogs and our website.</p>	

Valuation Multiples		Profitability Ratios		Leverage Ratios	
MVIC/Net Sales	1.19	Net Profit Margin	0.02	Fixed Charge Coverage	15.29
MVIC/Gross Profit	3.30	Operating Profit Margin	0.04	Long-Term Debt to Assets	0.23
MVIC/EBITDA	15.21	Gross Profit Margin	0.36	Long-Term Debt to Equity	0.40
MVIC/EBIT	33.71	Return on Assets	0.03		
MVIC/Book Value of Invested Capital	2.23	Return on Equity	0.05		
Earnings		Liquidity Ratios		Activity Ratios	
EBITDA	\$33,999,000	Current Ratio	2.41	Total Asset Turnover	1.51
Operating Profit	\$15,336,000	Quick Ratio	1.64	Fixed Asset Turnover	2.99
				Inventory Turnover	10.06

N/A = Not Available

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